Imperial College London

The Green Train has Left the Station: All Aboard?!

Dr. David Hughes Emeritus Professor of Food Marketing

Seminar and Discussion Day on Environmental Foot-Printing from the Farm to Fork Hilton Garden Inn, Leduc, Alberta Monday, March 12th, 2012

Worried About Green Issues? More or Less!

- There's MORE:
- Population 9 billion by 2050 with higher incomes
- Meat- and dairy-based diets (70% more food by 2050)
- Producing more GHG emissions from agriculture
- Global warming and extreme climate events
- Competition for grains and oilseeds (food versus fuel)
- Under- and over-nourished consumers
- Food wastage in developed and emerging countries
- Countries focusing on food security (-ve trade impact)
- Consumers, governments, NGO's, food industry, our children concerned about food sustainability issues

Worried About Green Issues? More or Less!

- And, globally, there's **LESS**:
- Water (75% global water usage is in agriculture)
- Land available for agriculture (10% less by 2050)
- Fossil fuels (if not "peak" oil, higher cost oil)
- Nutrients for agriculture (fewer locations/owners)
- Public investment in agricultural R&D
- Food stocks

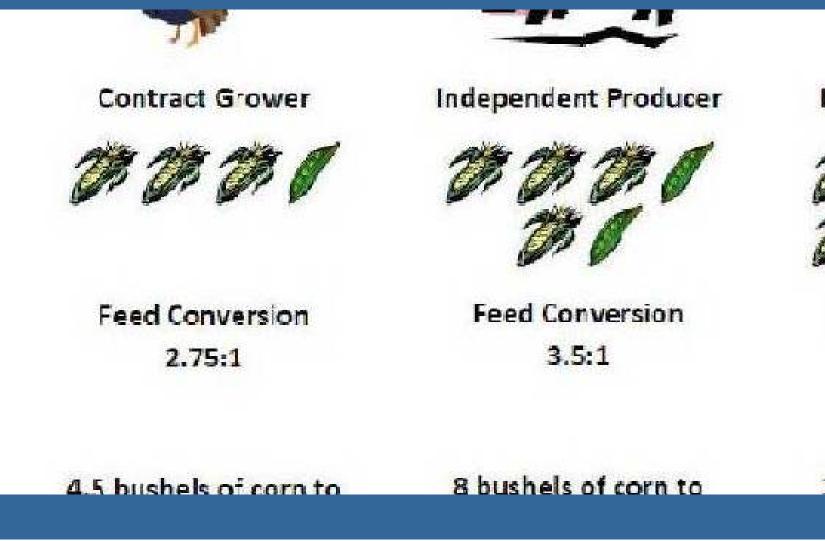
We need to produce more food, from less resources with lower impact on the environment using every scientific and management tool in the box. OK?!

World Population: Who's Going Up and Who's Going Down?

	2010	2030	2050
	- billion-		
World	6.9	8.2	9.0
Africa	1.0	1.5	2.0
Asia	4.1	4.8	5.1
Europe	0.7	0.7	0.7
LAC*	0.6	0.7	0.8
North America	0.3	0.4	0.5
Oceania	0.04	0.04	0.05

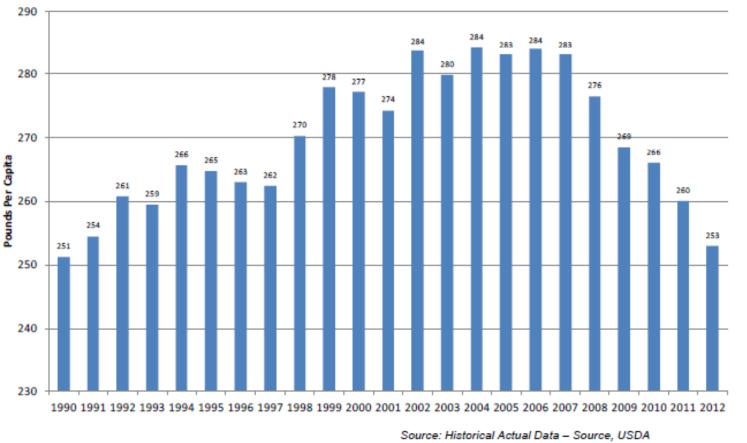
*Latin America & Caribbean Source: UN (population scenario planning)

The Impact of Higher Grain-Fed Meat Consumption on Demand for Feed Grains





U.S. Land-Based Meat Protein Availability, 1990-2012

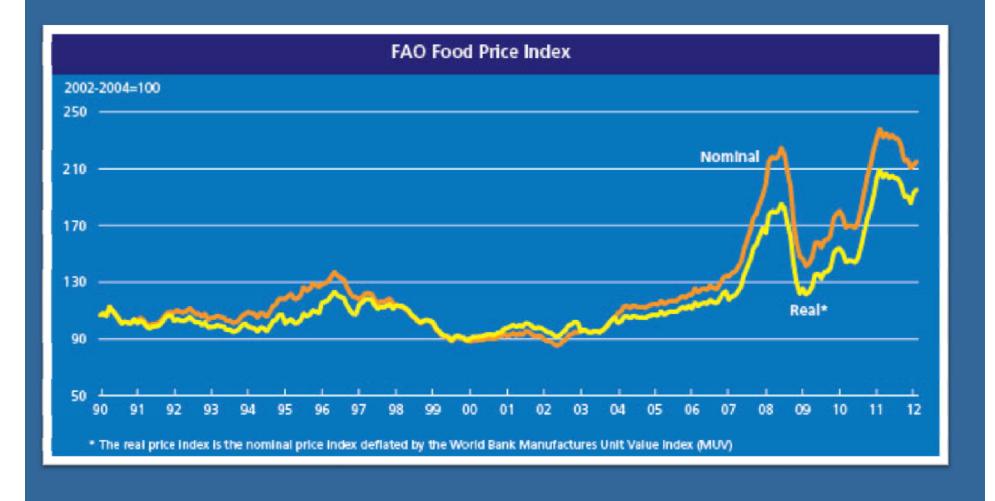


Combined Per Capita Domestic Meat Availability (Beef, Pork, Chicken, Turkey; Carcass Weight Equivalent)

> Source: Historical Actual Data – Source, USDA 2011 and 2012 Forecast by Robert A. Brown, Inc., January 25, 2011

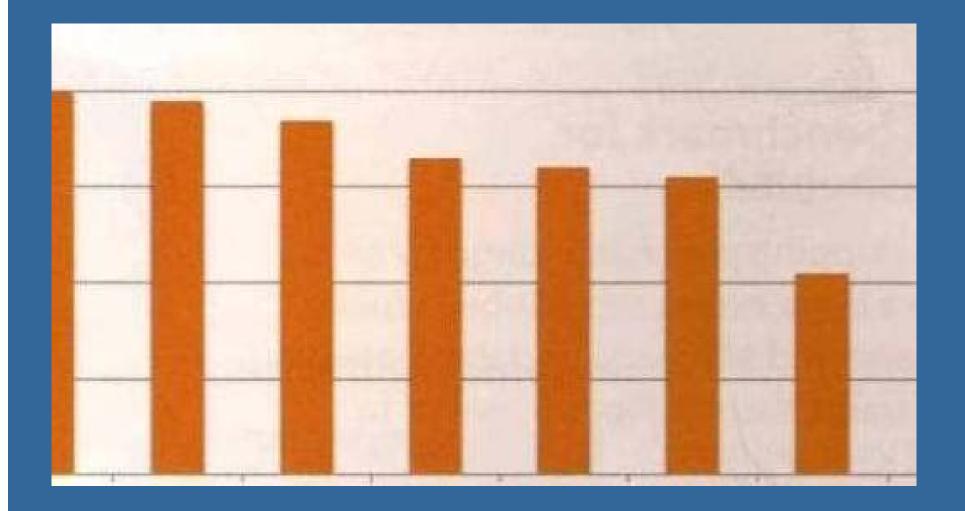


FAO Global Food Price Index: 1990 to 2012



Source: FAO

Importance of Food in the Consumer Price Index, Selected Countries, 2011









Values: The Other Half of the Equation



Source: IGD 2012

Sustainability as Lifestyle Choice and Economic Driver



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Source: IGD 2012

Consumer Trends: Migration to the Poles

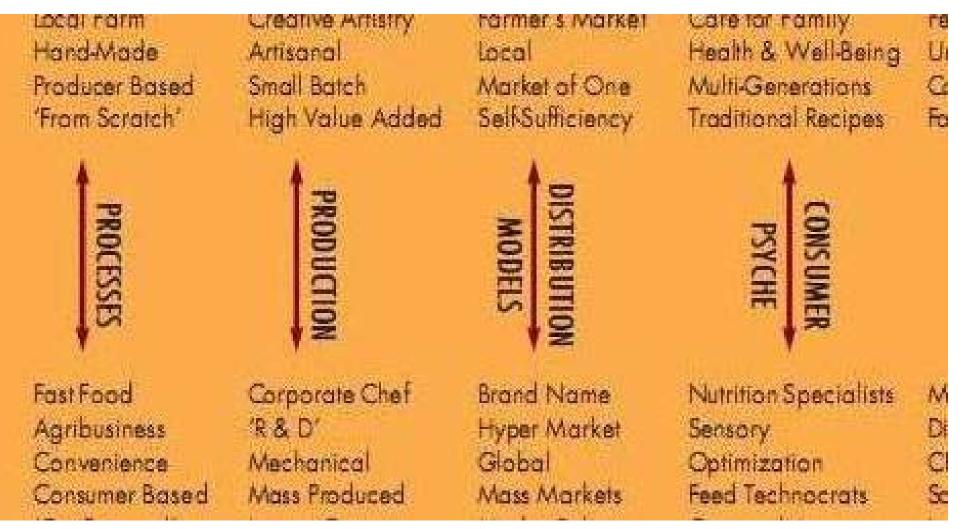
Industrial <u>"Feed the Family Food"</u> Global **High Tech** Drudge/Chore Consumer Customer New and Improved **Ready-to-Eat Fast Food Fuel Food** Just Me Low Price Good For You All Year Intensive

Artisanal

"Experience & Story Food" Local **High Touch** Leisure/Experience Citizen Customer **Traditional** Natural/Unprocessed Slow Food Story Food Friends/Family **Premium Price** Naughty but Nice Seasonal **Extensive**

Source: David Hughes 2007

The "Good Guys"



The "Bad Guys"

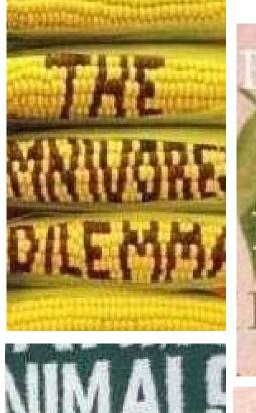
Source: GDI Gottlieb Duttweiler Institute, Switzerland, 2011, and David Hughes

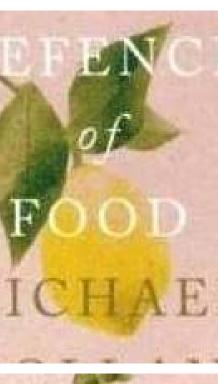


In the Dock: The "Patriarchal Scientific" Food Industry!

The Charge? Threatening the Health & Well-Being of:

- **The Planet** issues relating to sustainability, climate change, resource conservation, biodiversity, etc.
- **Consumers** food safety, obesity
- **Food System Participants** abusing farm animals, threatening smaller-scale farmers, bullying suppliers



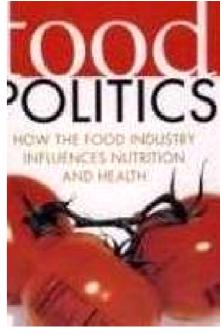




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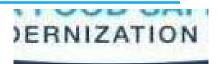


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FDA Food Safety Modernization Act: Why the Law is Needed

- Foodborne illness in the USA is a significant burden
 - About 48 million (1 in 6 Americans) get sick each year
 - 128,000 are hospitalized
 - 3,000 die
- Food supply more high-tech and complex
 - 15 percent of U.S. food supply is imported
 - More foods in the marketplace
 - New hazards in foods not previously seen





Sugar tax needed, say US experts

Sugar is as damaging and addictive as alcohol or tobacco and should be regulated, claim US health experts.

Sweden needs a fat tax to tackle obesity: expert



Breaking News: Sweden/Denmark to introduce sugar tax

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France approves fat tax on sugary drinks such as Coca-Cola and Fanta

- Tax is expected to rake in £100m for state coffers
- 20 million French people are overweight, survey says

Denmark Imposes The World's First 'Fat Tax'

If you are in Denmark, go to the store and load up on as much junk food as you can right now, because your government is about to start charging the world's first "fat tax" in an effort to keep you thinner and healthier.











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Dog Care: Heavy Isn't Healthy for People or Pets The American Animal Hospital Association

CALL.

⁸⁰ FRO 180¹⁸¹



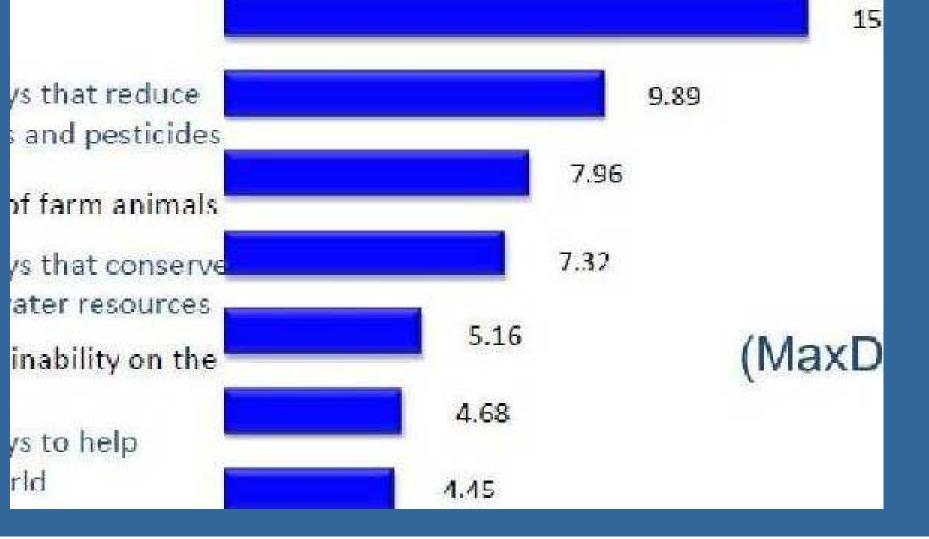


GRAN

Nestlé seeks sustenance in pet diets



Priority Goals Driving Consumer Food Choices in the USA





Source: The Center for Food Integrity, 2012 (survey of 2,000+ consumers)

Premium attributes

Thinking about food and drink products, which of the following would most make you think a product is a 'premium' product?

